

SUITE

CRM



SuiteCRM® - Sistema de Gestión Comercial



¿Por qué SuiteCRM®
para mi Empresa?

Venda Más.
Atienda Mejor.

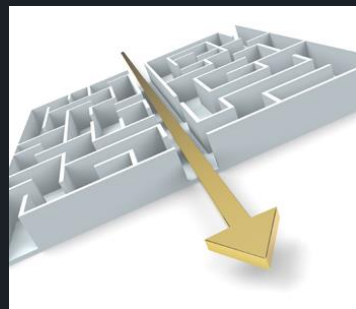
Beneficios de SuiteCRM® (1 / 2)



Toda la Información,
Compartida y Segura, en
un Único Sistema.



Todos los Canales de
Comunicación (e-mails,
llamadas, SMS,
WhatsApp).



Acorta los Ciclos de Venta,
Automatizando el
Seguimiento Comercial.

Beneficios de SuiteCRM® (2 / 2)



The diagram illustrates two sales strategies using food items. The top section, labeled "Cross Sell", shows a hamburger icon on the left and a fries icon on the right, connected by a blue arrow pointing right. The bottom section, labeled "Up Sell", shows a hamburger and fries icon on the left and a hamburger, fries, drink, and ice cream icon on the right, connected by a blue arrow pointing right.

Maximiza las Ventas a cada Cliente.



A silhouette of a human head in profile, facing right, with several interlocking gears inside the brain area, set against a blue background.

Automatiza la Fuerza de Ventas.



Four 3D arrows in yellow, green, red, and blue, arranged in a circular loop, pointing clockwise.

Sistematiza los Procesos Comerciales y Administrativos.

¿Por qué elegir SuiteCRM®?

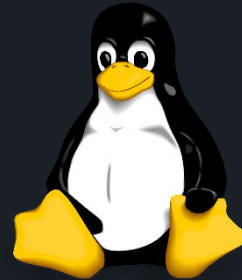
SUITE CRM



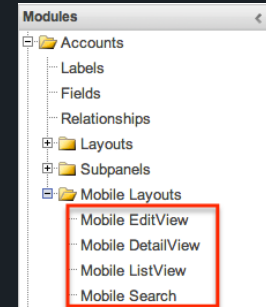
Producto Maduro, desde 2004 más de 11 Millones de Descargas



Interfaz Amigable, 100% Web y Mobile



Plataforma de Código Abierto, sin Costo de Licencias



Adaptable a su Negocio y Procesos

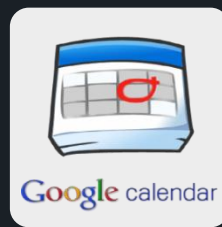
SuiteCRM® - Características Generales



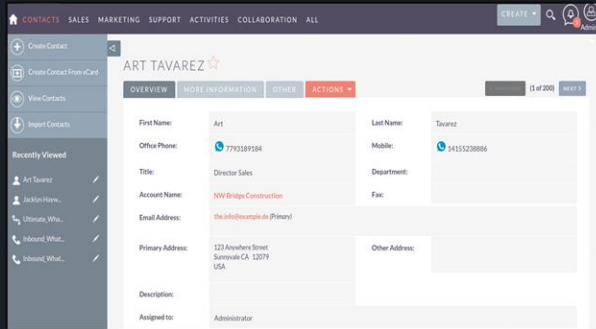
Integración con otros Sistemas

INTERFAZ PROGRAMABLE

SuiteCRM® intercambia e integra datos con otros sistemas (ERP, Portales Web y otros).



Integración con Sistemas de Comunicación



Módulos y Extensiones

MÓDULOS Y EXTENSIONES

Diversos Portales Web comercializan decenas de “plugins” y módulos para diversos fines.

The screenshot displays the SuiteCRM Modules page. At the top, there is a navigation bar with the SuiteCRM logo, a search bar, and links for 'Browse Add-ons', 'Blog', 'Login/Signup', and 'Cart'. The main heading is 'SuiteCRM Modules'. Below this, there is a grid of nine featured modules, each with a title, a brief description, a 'Featured' badge, and a star rating.

- SweeterSync**: Server-side synchronization between SuiteCRM and Microsoft Exchange. 5 stars.
- Dashboard Copy Manager**: Administrators can copy dashboards from any user to any number of users, security groups, or roles. Save time logging in as individual users to set up their dashboards. 5 stars.
- Official SuiteCRM Outlook Plugin**: The Ultimate Outlook Plugin Has Arrived - In response to user requests, SuiteCRM have created the ultimate Outlook plugin which is maintained by SuiteCRM developers. Our plugin supports Outlook 2010 upwards and includes two way synchronisation with CRM, Calendar, Calls, Meeting, Tasks and Email Arch... 5 stars.
- QuickCRM**: QuickCRM Mobile gives you access to SuiteCRM on your mobile or your tablet (iPhone, iPad, Android) with QuickCRM native apps available on App Store and Google Play. 5 stars.
- Process Manager 4.5**: Powerful Process Automation software for SuiteCRM that will allow you and your employees to spend more time doing what they do best: "Selling To and Servicing Your Customers" and less time trying to manage the day to day repetitive tasks associated with your customers journey. 5 stars.
- Timesheet Ninja Enterprise**: Track time and measure productivity against any and all modules in SuiteCRM, including support cases and project tasks. Have the ability to log against multiple modules on one timesheet and log against specific modules that more than one user is working on. Built in popup timer that lets you start... 5 stars.
- Analytic Reporting Tool PRO**: IT Sapiens Analytic Reporting Tool helps you producing effective reports with charts in a fast and easy way. It is a SuiteCRM BI plug-in with powerful reporting capabilities, ease of use, elegant design, and a quick and easy setup. This Reporting Tool is for anyone, no need for technical knowledge o... 5 stars.
- SugarChimp**: Save Your Team Countless Hours. SugarChimp syncs your lists in both directions so that you can work in your preferred application. Segment and Group your MailChimp subscribers based on SuiteCRM data so you can market to the right people at the right time. Fully compatible with all versions of Su... 5 stars.
- Reports for SuiteCRM**: Get full control over your business data and employees productivity with the help of SuiteCRM Reports - the ultimate solution for providing full reporting and charts functionality right inside your SuiteCRM instance. 5 stars.

Gestión del Ciclo de Ventas (1 / 2)



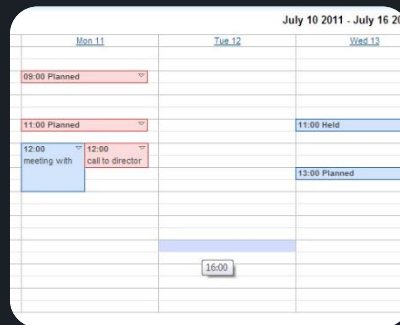
Gestión de **Prospectos, Cuentas y Contactos**



Registro de Actividades (emails, reuniones, llamadas telefónicas, adjuntos)



Campañas de **E-mail Marketing**

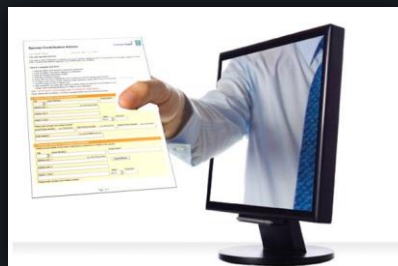


Calendario de actividades por vendedor

Gestión del Ciclo de Ventas (2 / 2)



Oportunidades y Cotizaciones



Servicio Posventa
(Reclamos, no conformidades) y **Portal Web de Autogestión**



Contratos y Facturación



Gestión Documental y Base de Conocimiento

CloudCRM®



SUITE CRM



Servicio CRM en la
Nube

Basado en
SuiteCRM®

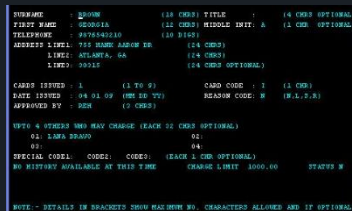
Alojado en
Amazon™

CloudCRM® - Beneficios



MENOR COSTO

NO requiere compra ni mantenimiento de equipos.



GESTIONADO

Nuestros **Técnicos** operan los servidores y procesos.



TECNOLOGIA

Escalabilidad y **Flexibilidad** a demanda.



DISPONIBILIDAD

Información **disponible 24x7** desde cualquier PC, tablet o celular.



SEGURIDAD

Seguridad física y lógica.



RESPALDO

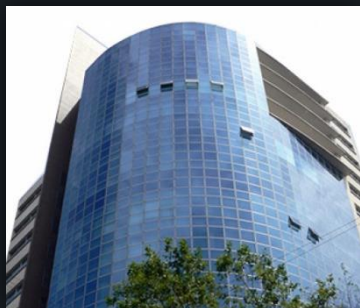
Respaldos **diarios** en servidores especializados.



GARANTÍA

Contingencia y **Continuidad del Negocio**

¿Por qué elegir a Dinámica?



PRESENCIA

DESDE 1999

Oficinas en Montevideo,
Porto Alegre y Asunción.



ESPECIALIZADOS

Para **Empresas**

Especialistas en
Sistemas Empresariales.



KNOW - HOW

Conocemos CRM

Experiencia en diversos
rubros e industrias.

Algunos Clientes



Montelur
Compuestos Termoplásticos

CAMARA DE INDUSTRIAS
DEL URUGUAY

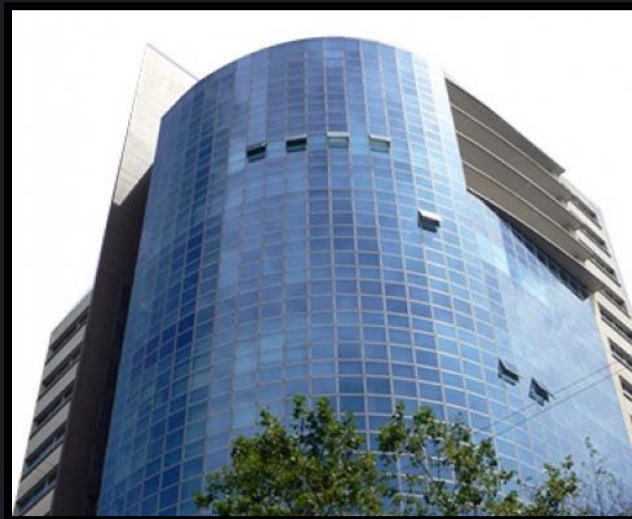


AUTOLIDER

Partner of the DB Schenker Network



TEMAC S.A.



CONTACTO

Yaguarón 1407 of. 516 / 517
Torre de los Profesionales
Montevideo - Uruguay
+598 2900 3700*



www.dinamica.com.uy



[@dinamicaIT](https://twitter.com/dinamicaIT)



comercial@dinamica.com.uy